



## Hammersmith Reports

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### WEEKLY USA GRAIN AND PROTEIN REPORT -- MAY 18, 2024

USA old crop soybean prices were higher again this week as demand seemed to run ahead of supply before we see the new crop. US soybean prices for old crop were up as much as USD 7 m/t with new crop only up be a dollar or so. Soymeal prices were down by USD 5 or 6 m/t.

US corn prices finished the week almost unchanged. Reports say that pressure was put on prices by good weather reports. Seems that there will be good rainfall in much of the corn belt. However, longer term weather looks quite wet – perhaps too wet. However, corn planting seems to be coming along just fine so far but there is concern that total corn plantings may not reach the USDA forecasted number.

All US wheat prices were higher overall again this week with US winter wheat up by about USD 5 m/t with spring wheat up by about USD 4 m/t. Wheat had been up even higher during the week but good crop reports from Kansas pushed prices lower on Friday as things looked better than had been expected. The estimates from Kansas look to be higher than the five-year crop average.

### **Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.**

US Gulf to Europe: Panamax	\$29.00	Steady	
US Gulf to Spain: Panamax m/t	\$29.00	Steady	
US Gulf Israel: Panamax m/t	\$27.00	Down \$1.00	
US Gulf to Egypt: Panamax	\$27.00	Down \$1.00	
US Gulf Turkey: Panamax m/t	\$28.00	Down \$1.00	
US Gulf Morocco: Handi	\$38.00	Up \$1.00	
US Gulf Algeria/Tunisia: Handi	\$39.00	Up \$1.00	
US Gulf Nigeria: 30,000 m/t	\$33.00	Steady	
US Gulf other Med: Handi	\$40.00	Up \$1.00	
US Gulf South Africa: Handi	\$41.00	Steady	
US Gulf India : Panamax	\$52.00	Steady	
US Gulf to Philippines: Panamax	\$52.00	Steady	
US Gulf Japan: Panamax	\$54.00	Down \$1.00	
US Gulf China: Panamax	\$53.00	Down \$1.00	
US PNW Egypt: Panamax via Panama	\$51.00	Up \$1.00	
US PNW South Africa – 40,000 m/t	\$65.00	Steady	
US PNW Philippines: Panamax	\$34.00	Steady	
US PNW Japan: Panamax	\$28.00	Down \$1.00	
US PNW China: Panamax	\$27.00	Down \$1.00	
US East Coast Nigeria: Handisize	\$45.00	Steady	
US Lakes – Europe – 30,000 m/t	\$50.00	Steady	
US Lakes – Morocco – 30,000 m/t	\$56.00	Steady	

France/Germany to Algeria: Handi	\$32.00	Steady	
France/Germany to China: Panamax	\$72.00	Steady	
France/Germany to Egypt: Panamax	\$34.00	Steady	
France/Germany to Iran: Panamax	\$41.00	Steady	
France/Germany to Jordan	\$42.00	Steady	
France/Germany to Morocco: Handi	\$31.00	Steady	
France/Germany to Saudi Arabia: Panamax	\$65.00	Steady	
France/Germany to Turkey: Handi	\$35.00	Steady	
France/Germany to Yemen: Handi	\$66.00	Steady	
Argentina to Algeria: Handi	\$43.00	Steady	
Argentina to China: Panamax	\$54.00	Down \$1.00	
Argentina to Japan: Panamax	\$55.00	Down \$1.00	
Argentina to Egypt: Panamax	\$53.00	Steady	
Argentina to Europe: Panamax	\$26.00	Steady	
Argentina to Morocco: Handi	\$42.00	Steady	
Argentina to Libya: Handi	\$44.00	Steady	
Argentina to Jordan: Panamax	\$55.00	Steady	
Argentina to Saudi Arabia: Panamax	\$63.00	Steady	
Argentina to Iran: Panamax	\$61.00	Steady	
Argentina to Indonesia: Panamax	\$58.00	Steady	
Argentina to South Africa: Panamax	\$35.00	Steady	
Argentina to Kenya: Handi	\$57.00	Steady	
Argentina to Spain: Panamax	\$26.00	Steady	
Argentina to Tunisia: Handi	\$43.00	Steady	
Brazil to Algeria/Tunisia: Handi	\$50.00	Steady	
Brazil to China: Panamax	\$48.00	Down \$2.00	
Brazil to Japan: Panamax	\$49.00	Down \$2.00	
Brazil to South Korea: Panamax	\$48.00	Steady	
Brazil to Europe: Panamax	\$39.00	Steady	
Brazil to Morocco: Handi	\$49.00	Steady	
Brazil to Iran: Panamax	\$61.00	Steady	
Brazil to Saudi Arabia 30/40,000 m/t	\$64.00	Steady	
Brazil to Spain: Panamax	\$39.00	Steady	
Brazil to Turkey/Egypt: Panamax	\$59.00	Steady	
Australia to Saudi: Panamax	\$60.00	Steady	
Australia to Europe: Panamax	\$69.00	Steady	
South Africa to Italy -- Handisize	\$46.00	Steady	
South Africa to Turkey – Handisize	\$47.00	Steady	
South Africa to Japan – Handisize	\$42.00	Steady	
South Africa to China -- Handisize	\$43.00	Steady	
<b>Black Sea freight</b>			
Black Sea to China: Panamax	\$60 Russia	Ukraine \$55	
Black Sea to Indonesia: Panamax	\$59 Russia	Ukraine \$77	
Black Sea to Egypt: 40/50,000	\$18 Russia	Ukraine \$30	
Black Sea to Egypt: 30,000	\$21 Russia	Ukraine \$27	
Black Sea to Iran: Panamax	\$49 Russia	Ukraine \$61	

Black Sea to Europe: Panamax	\$26 Russia	Ukraine \$37	
Black Sea to Morocco – Handi	\$29 Russia	Ukraine \$41	
Black Sea to Tunisia/Algeria – Handi	\$28 Russia	Ukraine \$40	
Black Sea to Jordan: Panamax	\$37 Russia	Ukraine \$52	
Black Sea to Libya – Handi	\$29 Russia	Ukraine \$41	
Black Sea to Saudi: Panamax	\$50 Russia	Ukraine \$70	
Black Sea to Turkey – Handi	\$19 Russia	Ukraine \$26	
Black Sea to South Africa – Handi	\$55 Russia		
Russia to Turkey (Izmir)– coaster 5,000 m/t	\$31.00	Down \$1.00	
Russia to Egypt – coaster 5,000 m/t	\$56.00	Down \$1.00	
Ukraine to Turkey – coaster 5,000 m/t	\$60.00	Steady	
Ukraine to Egypt – coaster 5,000 m/t	\$60.00	Down \$2.00	
Baltic Dry Index	1844	Down 285	
Baltic Capesize Index	2675	Down 617	
Baltic Panamax Index	1825	Down 59	
Baltic Supramax Index	1405	Down 80	
Baltic Handysize Index	690	Down 13	
Global Container Index - Freightos	3107	Up 230	

All shipments in bulk grain vessels unless stated otherwise.

(NOLA is New Orleans, Louisiana, USA.)

FOB port or location specified. Prices in US\$, in metric tons:

ALL PRICES ARE FOR May 2024/July 2024

Wheat, USA Soft Red Winter, US Gulf	USD 255<<260 Aug	
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 275<<280 Aug	
Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 225<<230 Aug	
Wheat, Russia 12.5 pro, 30,000+ m/t	USD 240<<245 Aug	
Wheat, Romania 12.5 pro	USD 255<<260 Aug	
Wheat, Superior, France, Rouen	USD 254<<260 Aug	
Wheat, milling, 12.0%, Argentina, Upriver	USD 290>>280 Aug	
Wheat, feed, Black Sea	USD 200/210	
Barley, France, Rouen port	USD 240/243	
Barley, feed, Argentina, upriver	USD 220/215	
Barley, feed, Black Sea, 30,000+	USD 185/190	
Barley, feed, Australia	USD 255/260	
Corn, 2YC FOB NOLA USA	USD 195<<200 Aug	
Corn, 3YC FOB USA Pacific northwest	USD 220<<225 Aug	
Corn, FOB Argentina port, upriver	USD 195>>190 Aug	
Corn, FOB Brazil port	USD 205>>200 Aug	
Corn, FOB France – Atlantic	USD 241<<252 Aug	
Corn, FOB Romania	USD 210<<215 Aug	
Corn, FOB Russia	USD 200<<205 Aug	
Corn, FOB Ukraine, 30,000+ m/t	USD 195<<200 Aug	

Sorghum, FOB Argentina port	USD 260/270	
Sorghum, FOB Texas	USD 253<<255 Aug	
Soymeal, 48% protein, FOB NOLA	USD 440>>430 Sep	
Soymeal, 48% protein, USA, Rotterdam	USD 470>>460 Sep	
Soymeal, 47% pro, FOB Argentina	USD 420>>410 Sep	
Soymeal, 48% protein, Brazil, Rotterdam – spot	USD 475/480	
Soymeal, 48% protein, FOB Brazil	USD 430>>410 Sep	
Soybeans, FOB NOLA	USD 470>>465 Sep	
Soybeans, Argentina, FOB	USD 455>>450 Sep	
Soybeans, Brazil, FOB	USD 470>>465 Sep	
Soybeans, Black Sea	USD 450<<455 Sep	
Corn Gluten Meal, USA FOB NOLA	USD 530/540	
Corn Gluten Feed, USA FOB NOLA	USD 200/210	
DDGS corn, 35 profat, USA FOB NOLA	USD 205/215	

## SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN "INDICATION" FISHMEAL PRICES:

I was asked this week why I have coverage on Peru fishmeal every week when it is really an all China use product. My answer was that it is the business I first started in back in the 80's when everyone used fishmeal in feed rations. Ah but how times have changed for fishmeal, as feed producers found lower cost alternate protein/amino acid sources to fishmeal. I guess that I haven't changed as much as the market and I still report on fishmeal.

The catch is now up to 1.65 million m/t with an estimated 368,000 m/t of fishmeal and 51,000 m/t of fishoil produced --- based on 22.2% fishmeal yield and 3.1% fishoil yield. 820,000 m/t to go to full quota.

The mini bans in Peru look to be accomplishing what was wanted as the juvenile level in the week's catch is down to about 26% which lowers the average on the season to 49%. The weekly catch has dropped due to the mini bans but is still between 45,000 and 50,000 m/t per day.

Trade reports say that new business has slacked off due to a lack of supply for super prime and prime fishmeal. Experts think that prices for both super prime and prime should move higher. Total export sales to date are said to be bumping on 400,000 m/t.

More trade people seem to feel that the entire quota will be landed now that the juvenile level has dropped off --- only time will tell --- but the government can step in anytime and stop fishing if it feels that the juvenile situation is not controlled. All we can do is wait with fingers crossed.

### **European fishmeal prices – FOB North German port.**

Type	Protein %	Price per m/t USD
Standard Herring	64% protein	1,725
Danish standard fishmeal	71% protein	1,895
Peru fishmeal	65% protein	1,660
Chile fishmeal	66% protein	1,690
Iceland fishmeal	71% protein	1,850

ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS  
Minimum shipment of 200 m/t for fishmeal

Specification	Price per m/t FOB Vessel Peru port	Price per m/t Chile port
65% protein standard steam	1550/1570	
67% protein 150 TVN	1620/1640	
67% protein 120 TVN	1700/1720	1700/1720
67% protein 1000 hist, 120 TVN	1750/1770	1750/1770
68% protein 500 hist, 100 TVN	1800/1820	1800/1820
Fish oil, crude bulk	No prices	5,100
Fish oil, crude drums	No prices	No prices
Fish oil, flexi tank	No prices	No prices
Fish oil, Omega 3: 28%EPA/DHA	8,000/8,500	No prices

INFORMATION: gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

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