



## Hammersmith Reports

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### WEEKLY USA GRAIN AND PROTEIN REPORT -- JUNE 15, 2024

A lot of USA grain experts are now looking very closely at the weather and seeing quite a bit of hot and dry weather in coming days --- so far this is short term but could become longer term which should certainly help to push prices higher. According to the weather people we look to be going into a La Nina period which could mean warm and dry weather into September.

At the moment everything seems to look good for world corn --- Argentina has a big crop, Ukraine is looking for a corn crop higher than early estimates and US corn is having some good weather. On the corn export side, US corn is very price competitive and every week brings new business from Spain where US corn had not been competitive for quite a while.

Soybean prices slipped lower on Friday with experts saying that it was the speed of planting and the near end of planting that put pressure on US soybean/soymeal prices. The new tax situation in Brazil has pushed some soybean buying interest to the US market. China is reported to be nosing around for some more US old crop soybeans.

US wheat prices continued to slip lower --- US hard red wheat is reported to now have had 11 down trading days in the past 13 days. US wheat export shippers are saying that US wheat is currently very competitive in some markets and they see good export volumes in coming days. Trade reports say that the yields of US winter wheat are higher than expected with the overall quality higher than some had forecasted.

### **Estimated Bulk Grain Freight in USD per m/t, basis heavy grains.**

US Gulf to Europe: Panamax	\$26.00	Up \$2.00	
US Gulf to Spain: Panamax m/t	\$26.00	Up \$2.00	
US Gulf Israel: Panamax m/t	\$27.00	Up \$1.00	
US Gulf to Egypt: Panamax	\$27.00	Up \$1.00	
US Gulf Turkey: Panamax m/t	\$28.00	Up \$1.00	
US Gulf Morocco: Handi	\$39.00	Up \$2.00	
US Gulf Algeria/Tunisia: Handi	\$40.00	Up \$2.00	
US Gulf Nigeria: 30,000 m/t	\$31.00	Steady	
US Gulf other Med: Handi	\$41.00	Up \$2.00	
US Gulf South Africa: Handi	\$41.00	Steady	
US Gulf India : Panamax	\$52.00	Steady	
US Gulf to Philippines: Panamax	\$52.00	Steady	
US Gulf Japan: Panamax	\$50.00	Up \$1.00	
US Gulf China: Panamax	\$49.00	Up \$1.00	
US PNW Egypt: Panamax via Panama	\$50.00	Steady	
US PNW South Africa -- 40,000 m/t	\$65.00	Steady	
US PNW Philippines: Panamax	\$34.00	Steady	
US PNW Japan: Panamax	\$27.00	Up \$1.00	
US PNW China: Panamax	\$26.00	Up \$1.00	

US East Coast Nigeria: Handisize	\$45.00	Steady	
US Lakes – Europe – 30,000 m/t	\$48.00	Steady	
US Lakes – Morocco – 30,000 m/t	\$54.00	Steady	
France/Germany to Algeria: Handi	\$32.00	Steady	
France/Germany to China: Panamax	\$70.00	Steady	
France/Germany to Egypt: Panamax	\$34.00	Steady	
France/Germany to Iran: Panamax	\$41.00	Steady	
France/Germany to Jordan	\$42.00	Steady	
France/Germany to Morocco: Handi	\$31.00	Steady	
France/Germany to Saudi Arabia: Panamax	\$65.00	Steady	
France/Germany to Turkey: Handi	\$35.00	Steady	
France/Germany to Yemen: Handi	\$66.00	Steady	
Argentina to Algeria: Handi	\$49.00	Steady	
Argentina to China: Panamax	\$51.00	Up \$3.00	
Argentina to Japan: Panamax	\$52.00	Up \$3.00	
Argentina to Egypt: Panamax	\$52.00	Down \$1.00	
Argentina to Europe: Panamax	\$26.00	Steady	
Argentina to Morocco: Handi	\$48.00	Steady	
Argentina to Libya: Handi	\$49.00	Steady	
Argentina to Jordan: Panamax	\$55.00	Steady	
Argentina to Saudi Arabia: Panamax	\$63.00	Steady	
Argentina to Iran: Panamax	\$61.00	Steady	
Argentina to Indonesia: Panamax	\$58.00	Steady	
Argentina to South Africa: Panamax	\$35.00	Steady	
Argentina to Kenya: Handi	\$57.00	Steady	
Argentina to Spain: Panamax	\$26.00	Steady	
Argentina to Tunisia: Handi	\$49.00	Steady	
Brazil to Algeria/Tunisia: Handi	\$43.00	Steady	
Brazil to China: Panamax	\$48.00	Up \$3,00	
Brazil to Japan: Panamax	\$49.00	Up \$3.00	
Brazil to South Korea: Panamax	\$48.00	Steady	
Brazil to Europe: Panamax	\$39.00	Steady	
Brazil to Morocco: Handi	\$42.00	Steady	
Brazil to Iran: Panamax	\$61.00	Steady	
Brazil to Saudi Arabia 30/40,000 m/t	\$64.00	Steady	
Brazil to Spain: Panamax	\$39.00	Steady	
Brazil to Turkey/Egypt: Panamax	\$59.00	Steady	
Australia to Saudi: Panamax	\$63.00	Up \$1.00	
Australia to Europe: Panamax	\$72.00	Up \$1.00	
South Africa to Italy -- Handisize	\$46.00	Steady	
South Africa to Turkey – Handisize	\$47.00	Steady	
South Africa to Japan – Handisize	\$42.00	Steady	
South Africa to China -- Handisize	\$43.00	Steady	
<b>Black Sea freight</b>			
Black Sea to China: Panamax	\$57 Russia	Ukraine \$55	
Black Sea to Indonesia: Panamax	\$59 Russia	Ukraine \$77	

Black Sea to Egypt: 40/50,000	\$16 Russia	Ukraine \$24	
Black Sea to Egypt: 30,000	\$17 Russia	Ukraine \$27	
Black Sea to Iran: Panamax	\$45 Russia	Ukraine \$61	
Black Sea to Europe: Panamax	\$26 Russia	Ukraine \$37	
Black Sea to Morocco – Handi	\$26 Russia	Ukraine \$41	
Black Sea to Tunisia/Algeria – Handi	\$25 Russia	Ukraine \$40	
Black Sea to Jordan: Panamax	\$37 Russia	Ukraine \$52	
Black Sea to Libya – Handi	\$26 Russia	Ukraine \$41	
Black Sea to Saudi: Panamax	\$45 Russia	Ukraine \$70	
Black Sea to Turkey – Handi	\$18 Russia	Ukraine \$26	
Black Sea to South Africa – Handi	\$55 Russia		
Russia to Turkey (Izmir)– coaster 5,000 m/t	\$19.00	Down \$6.00	
Russia to Egypt – coaster 5,000 m/t	\$49.00	Steady	
Ukraine to Turkey – coaster 5,000 m/t	\$59.00	Down \$1.00	
Ukraine to Egypt – coaster 5,000 m/t	\$54.00	Down \$2.00	
Baltic Dry Index	1948	Up 67	
Baltic Capesize Index	2957	Up 59	
Baltic Panamax Index	1950	Up 200	
Baltic Supramax Index	1335	Up 81	
Baltic Handysize Index	711	Down 3	
Global Container Index - Freightos	4117	Up 64	

All shipments in bulk grain vessels unless stated otherwise.  
(NOLA is New Orleans, Louisiana, USA.)

FOB port or location specified. Prices in US\$, in metric tons:

ALL PRICES ARE FOR July 2024/September 2024

Wheat, USA Soft Red Winter, US Gulf	USD 242<<263 Oct	
Wheat, USA Hard Red Winter 11 protein, US Gulf	USD 254<<274 Oct	
Wheat, Ukraine 11.5 pro, 30,000+ m/t	USD 230<<235 Oct	
Wheat, Russia 12.5 pro, 30,000+ m/t	USD 237<<240 Oct	
Wheat, Romania 12.5 pro	USD 240<<245 Oct	
Wheat, Superior, France, Rouen	USD 253<<257 Oct	
Wheat, milling, 12.0%, Argentina, Upriver	USD 280>>270 Oct	
Wheat, feed, Black Sea	USD 220/230	
Barley, France, Rouen port	USD 211/214	
Barley, feed, Argentina, upriver	USD 225/230	
Barley, feed, Black Sea, 30,000+	USD 185/190	
Barley, feed, Australia	USD 260/265	
Corn, 2YC FOB NOLA USA	USD 200<<210 Oct	
Corn, 3YC FOB USA Pacific northwest	USD 230<<235 Oct	
Corn, FOB Argentina port, upriver	USD 195<<200 Oct	
Corn, FOB Brazil port	USD 205<<210 Oct	
Corn, FOB France – Atlantic	USD 232-235 Spot	

Corn, FOB Romania	USD 210<<215 Oct	
Corn, FOB Russia	USD 200<<205 Oct	
Corn, FOB Ukraine, 30,000+ m/t	USD 195<<200 Oct	
Sorghum, FOB Argentina port	USD 260/270	
Sorghum, FOB Texas	USD 250<<255 Oct	
Soymeal, 48% protein, FOB NOLA	USD 470>>425 Oct	
Soymeal, 48% protein, USA, Rotterdam	USD 500>>455 Oct	
Soymeal, 47% pro, FOB Argentina	USD 415>>400 Oct	
Soymeal, 48% protein, Brazil, Rotterdam – spot	USD 480/485	
Soymeal, 48% protein, FOB Brazil	USD 410>>395 Oct	
Soybeans, FOB NOLA	USD 460>>450 Oct	
Soybeans, Argentina, FOB	USD 445>>440 Oct	
Soybeans, Brazil, FOB	USD 450>>445 Oct	
Soybeans, Black Sea	USD 450<<460 Oct	
Corn Gluten Meal, USA FOB NOLA	USD 550/560	
Corn Gluten Feed, USA FOB NOLA	USD 215/220	
DDGS corn, 35 profat, USA FOB NOLA	USD 220/225	

## SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN "INDICATION" FISHMEAL PRICES:

Well, here we are down to the end of the current Peru North/Central fishing season with only about 60,000 m/t left open on the quota ----- certainly a good result for everyone this season. There was even some new catch in the South of Peru with the total catch up to 8,900 MT leaving 242,000 MT on the Southern quota until the end on June 30.

Trade reports this week say that the prices for all grades below Super Prime and Prime will move lower as sellers have to try to convince buyers to take the lower grades. However, with little of the higher grades available buyer in Peru will have to buy lower grades or look to other origins.

Producers have not been aggressive sellers nor have buyer been pushing strongly --- there has been no reason as fishmeal stocks are not high and buyer's inventories are not low.

Some of the trade reports this week were looking forward to the next fishing season and anticipating another good fishing season due to high biomass levels ---- this could very well be but it is too soon to know.

You would have to look far and wide to find anyone who is unhappy with the fishmeal situation in Peru this fishing period --- that is except for the low stocks of Super Prime and Prime.

### **European fishmeal prices – FOB North German port.**

Type	Protein %	Price per m/t USD
Standard Herring	64% protein	1,720
Danish standard fishmeal	71% protein	1,915
Peru fishmeal	65% protein	1,670
Chile fishmeal	66% protein	1,700
Iceland fishmeal	71% protein	1,920

ALL PRICES SHOWN ARE IN CONTAINER, ON VESSEL, AT ORIGIN --- US DOLLARS  
Minimum shipment of 200 m/t for fishmeal

Specification	Price per m/t FOB Vessel Peru port	Price per m/t Chile port
65% protein standard steam	1550/1570	
67% protein 150 TVN	1600/1620	
67% protein 120 TVN	1700/1720	1700/1720
67% protein 1000 hist, 120 TVN	1750/1770	1750/1770
68% protein 500 hist, 100 TVN	1900/1920	1800/1820
Fish oil, crude bulk	5,500	5,000
Fish oil, crude drums	No prices	No prices
Fish oil, flexi tank	No prices	No prices
Fish oil, Omega 3: 28%EPA/DHA	7,000/7,500	No prices

INFORMATION: gtee = guarantee, TVN = total volatile nitrogen, hist = histamine

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